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OFFICE, BROWN'S RACE,

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DEAR JIM, -

I HAVE JUST RETURNED FROM A FOUR DAYS' DRUMMING TRIP DOWN IN OHIO AND IN THE COURSE OF MY TRAVELS I TOOK AN ORDER FOR A LARGE PLANER AND SAW THE CINCINNATI CENTENNIAL EXPOSITION. YOU SEE FATHER HAS BEEN OUT OF TOWN SO MUCH LATELY THAT I THOUGHT IT WOULD BE WELL FOR HIM TO STAY AT HOME AND GET THE RUN OF THE BUSINESS WHILE I WENT AFTER THIS ORDER. I COMMUNICATED THIS IDEA OF MY OWN TO EMMA AND ON THE STRENGTH OF A CHICKEN SUPPER SUNDAY EVENING AND OUR PERSUASIVE ELOQUENCE AFTER IT, HE LET ME START EARLY MONDAY MORNING.

I MET MR. ARTHUR CURTIS ON THE TRAIN. HE HAD TAKEN AN EARLY START FOR THE CLEVELAND CONVENTION OF THE DELTA U'S SO THAT HE COULD STOP OFF FOR A DAY WITH A FRIEND IN BUFFALO. I ASKED HIM NOT TO TELL YOU ABOUT MY LITTLE TRIP FOR FEAR I WOULD'NT GET THE ORDER IN WHICH CASE I WOULD RATHER YOU REMAINED IN DENSE IGNORANCE. YOU SEE I HAD A GOOD MANY QUAKINGS OF MY VALIANT SPIRIT. THE CUSTOMER'S NAME WAS RUDOLPH SCHNEBLE THAT SOUNDED AS IF HE MIGHT BE A DUTCHMAN AND IF HE WERE AN OLD DUTCHMAN THE CHANCES WERE HE WOULD NOT LIKE TO HAVE A FASCINATING YOUNG WOMAN LIKE ME AFTER HIS ORDER FOR MACHINE TOOLS AND MIGHT PUT ME OUT AT THE END OF A SHOT GUN. BUT FOR- TUNATELY FOR ME MR. SCHNEBLE IS YOUNG, ONLY 23, HE HAS UNTIL LATELY ATTENDED A JESUIT COLLEGE, IS NOT USED TO GIRLS SO I MANAGED TO MAKE A "CRUSH" ON HIM QUITE EARLY IN THE MORNING. AFTER I SECURED HIS ORDER I TRAVELLED AROUND DAYTON TO CALL ON ALL THE FIRMS I HAD EVER



HEARD OF THERE AND IN EVERY CASE I WAS TREATED WITH 'THE MOST DISTINGUISHED CONSIDERATION' I HAD INVITATIONS TO GO FOR DRIVES AROUND THE CITY AND TO THE SHOW IN THE EVENING BUT I DID'NT ACCEPT THEM. YESTERDAY MORNING I WENT TO CINCINNATI WITH MR. SCHNEBLE BUT AT THE DEPOT MR. DAVIS OF LADGE, DAVIS & CO. CAME TO MEET HIM AND I DEPARTED FOR THE HOTEL. I COULD WELL AFFORD.—

Friday morning I am sorry you will lose the brilliant thought which was just unfolding above but was ripped in the bud for now it is the next day and I can't remember what I was going to say. The exposition was worth going to see. I admired a power of mchys, pictures, implements of war, defunct Indians &c, tested all the different samples of beer (you know Cincinnati is celebrated for its beer) and floated on the Canal in a Venetian Gondola. Called on a lot of people in Cincinnati, Lodge, Davis & Co used me brown, took an hour and a half to show me everything in their works. I wondered at some their business for a gift. They cater to a mighty cheap trade and even in the places they do their work, I can't see where there's any money in it. This morning there was a man from Brown & Shapers in here who knew Prof. Albert Smith when he first left College. He said the usual thing of Prof. Smith, - That he was the most perfect gentleman he has ever met. Wish you could cultivate Prof. Smith, I am and see whether there is any getting at the secret of his charm. If you can find out whether he belongs to any denomination of Christianity, let me know. Lovingly, D. A. H.